

Equity Research Report

CONSUMER: Lodging

C. Patrick Scholes 212-319-3915 Patrick.Scholes@truist.com

Gregory J. Miller 212-303-4198

Gregory.J.Miller@truist.com

Barry Jonas 212-590-0998 Barry.Jonas@truist.com

Samuel Durno 212-303-4183 Samuel.Durno@truist.com

9 Page Document

Reasons for this report

✓ Our analysis of the most recent weekly US lodging results



Lodging: US RevPAR +6.6% y/y last week. Bounce-back in Group following the softer-than-expected post-Passover week

Overall U.S. RevPAR was +6.6% y/y for the week ending 5/11/2024, per STR, above the prior week's result of +0.5% y/y and above the trailing 10-week average of +0.9%.

Last week's results reflected a bounce-back in business travel following the prior week's mediocre results (the prior week was the week after Passover and historically a stronger Group week when not also impacted by Easter timing). Last week Group RevPAR was +17.4% y/y vs. only +2.5% in the prior week, wany public company executives suggested on recent earnings calls that May would be the strongest RevPAR month of 2Q for their hotels.

Also relevant in last week's results was strong headline RevPAR growth from major markets that have either large room counts or high ADRs or both. We highlight a few cities with major citywide events:

- NYC: medical conference at Javits Center and playoff sports. NYC RevPAR was +21.8% y/y last week.
- Orlando: plastics convention at the Orange County Convention Center. Orlando RevPAR was +28.9% y/y last week.
- San Francisco: led by the RSA Conference (information security), one of the largest annual events for Moscone Center. San Francisco RevPAR was +86.3% y/y last week.

Major RevPAR statistics presented below:

Luxury RevPAR: +12.1% y/y

- Upper Upscale RevPAR: +9.9% y/y
- Upscale RevPAR: +6.3% y/y

Upper Midscale RevPAR: +3.7% y/y

- Midscale RevPAR: +1.8% y/y
- Economy RevPAR: -1.8% y/y
- Independent hotels (~ 1/3rd of the data set) RevPAR: +5.1% y/y; and
- Within Upper Upscale & Luxury class hotels:
- Group: +17.4% y/y vs. +2.5% prior week;
- Transient: +6.9% y/y vs. +0.1% prior week;
- Las Vegas RevPAR: +12.2% y/y
 - As a caveat, we note that many large Strip casino hotel operators do not participate in STR's survey.

Last week's RevPAR details and sequential trends (all comparable information on new STR methodology):

- Headline RevPAR was +6.6% y/y vs. the running 28-day average of +1.4% y/y.
- Occupancy: Absolute occupancy was 66.1% vs. 65.7% for the running 28-day average.
- Absolute Group occupancy: 23.7% last week vs. 24.1% for the running 28 days.

The Lodging stocks:

 Of the lodging stocks our favorite name is now Wyndham (WH, Buy) (previously Hyatt [H, Buy], which has had an extremely strong YTD performance). WH has underperformed the hotel C-corps since the initial news about the proposed merger with Choice Hotels (CHH, Hold) last spring. While the proposed merger has ended and investors can once again value WH as a standalone entity going forward, we view WH stock as considerably undervalued. We can also point to an 8-K released by WH on 3/11 in advance of CHH's decision to stop the merger pursuit where WH provided "pillars for standalone growth" representative of \$26 stock price upside by the end of 2025 driven by: 1) continuing a 6% plus historical EBITDA growth, 2) expected \$650M of FCF generation over the next two years, and 3) ability to deploy \$400M of additional leverage capacity based on a net leverage target of 3.5x (substantial cash returns to shareholders as has been the case for years). Additionally and distinctly from the \$26 upside, WH also views an additional \$22 upside per share driven by EBITDA growth that is anticipated to be in the 7-10% range and a re-rating on the multiple (1.0x is worth \$10/share in WH's calculation).

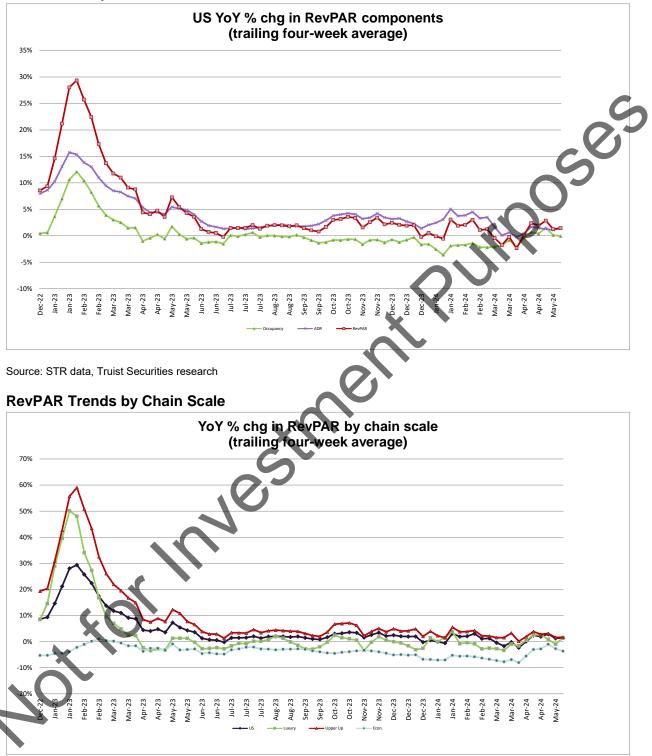
• For the hotel REITS, our favorite name is RHP (Buy). At 80% of its business coming from groups/conventions, RHP has the greatest exposure to this customer segment and has no hotels located in the especially tech-heavy San Francisco area. We add that RHP's hotels are likely benefiting from several "self-help" factors including having properties in better condition than some other tor most nem purpose big box comparables and convention centers as well as what has proven to be a smart strategy of maintaining their property-level salesforce during the heart of the pandemic.

Weekly RevPAR Summary

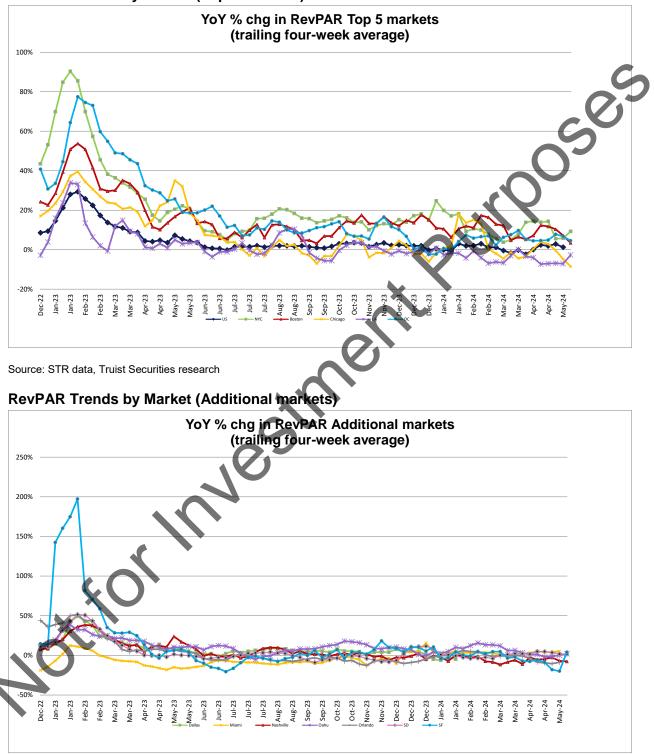
| | _ | YoY % change in RevPAR Upper Upper Inde- | | | | | | | | | New | | | | |
|---|-------------------------------------|--|------------------------------|----------------------------|----------------------------|--------------------------------------|------------------------------|-------------------------|--------------------------|----------------------------|---|----------------------------|----------------------------|----------------------------|--|
| ŀ | 12/30/2023 | U.S. -9.7% | Luxury -7.8% | Upscale -9.7% | -9.4% | Midscale -10.9% | Midscale E -12.0% | -12.7% | pendent -10.1% | 4.7% | Boston -9.3% | LA -1.9% | Chicago -14.6% | DC -11.5% | |
| | 1/6/2024 1/13/2024 | 6.4% 3.3% | 19.4% -3.7% | 13.0% 2.1% | 5.1% 0.8% | 1.8% -2.8% | -0.9% -5.2% | -4.0% -6.3% | 4.4% 14.8% | 49.9% 6.2% | 12.4% 16.0% | 8.8% -16.6% | 21.2% -4.3% | 4.0% 4.8% | |
| | 1/20/2024 1/27/2024 2/3/2024 | -2.2% 4.8% 1.7% | -1.6% 1.1% 1.1% | 0.3% 6.6% 6.0% | -0.7% 3.9% 4.9% | -4.3% -0.7% 0.7% | -5.3% -3.4% -3.0% | -5.1% -5.6% -5.5% | -4.1% 11.2% -1.6% | 7.4% 9.0% 14.4% | 5.8% 8.2% 17.9% | 3.1% -2.2% -1.0% | 3.5% 52.1% 3.3% | 3.0% 4.6% 17.0% | |
| | 2/10/2024 2/17/2024 | 3.9% | -2.3% | 2.5% | -0.6% -0.6% | -2.5% -2.5% | -5.6% -5.4% | -6.0% -6.2% | 17.3% | 11.5% | 12.5% 30.6% | -2.4% | 1.6% -4.4% | -1.2% | |
| | 2/24/2024 3/2/2024 | -2.9% | -6.6% 2.4% | -1.7% 5.7% | -2.6% 2.7% | -3.5% -0.4% | -6.0% -4.1% | -7.6% -7.2% | -2.8% 2.1% | 0.4% | 4.4% | -13.5% 1.7% | 0.4% | 6.0% | |
| | 3/9/2024 3/16/2024 | -2.8% -3.5% | -3.4% -5.7% | 0.2% 1.9% | -0.7% 0.4% | -2.7% -1.8% | -5.9% -4.8% | -8.0% -8.1% | -7.4% -11.6% | 4.6% 10.1% | 9.3% 1.0% | -4.3% 4.0% | -8.6% 8.5% | 14.5% 11.3% | |
| | 3/23/2024 3/30/2024 | 3.2% -6.3% | 2.8% -0.2% | 5.4% -7.0% | 3.6% -8.5% | 1.1% -10.6% | -1.3% -11.5% | -4.4% -11.7% | 2.2% -3.2% | 11.6% 29.1% | 11.5% -1.0% | -0.7% -12.5% | -12.0% -1.6% | 14.5% -19.1% | |
| | 4/6/2024 4/13/2024 | 6.9% 5.8% | 5.1% 2.2% | 7.2% 9.7% | 7.5% 7.9% | 9.2% 6.4% | 8.3% 6.2% | 1.9% 2.0% | 3.5% -0.1% | 7.2% 7.8% | 17.2% 21.8% | -6.9% -9.2% | 6.7% 22.5% | 11.2% 11.9% | |
| | 4/20/2024 4/27/2024 5/4/2024 | 1.2% -2.5% 0.5% | 3.7% -7.4% -2.3% | 1.2% -5.8% 1.2% | 1.4% -1.4% 0.9% | 0.3% -1.1% 0.0% | -0.1% -0.8% -1.5% | -3.5% -4.5% -4.8% | -0.3% -2.4% -0.3% | 13.2% -5.9% 7.8% | 9.1% -6.8% 4.5% | 0.4% -11.8% -8.0% | -16.2% -14.5% -10.9% | 15.4% -7.5% 7.1% | |
| | 5/11/2024 | 6.6% | -2.3% | 9.9% | 6.3% | 3.7% | 1.8% | -4.8% | 5.1% | 21.8% | 6.8% | 8.8% | 7.5% | 3.1% | |
| | | Group d | mand rebound from prior week | | | Luxury and Upper Upscale led industr | | | lustry | New | New York City and Los Angeles led top 5 markets | | | markets | |
| | 1Q19 2Q19 3Q19 | 1.5% 1.1% 0.7% | -0.7% 1.1% 1.3% | 1.2% 0.5% 1.1% | -0.5% -0.4% -0.5% | 0.4% 0.0% -0.1% | -0.1% -0.7% -1.0% | 1.9% 1.7% -0.9% | 3.1% 2.4% 1.6% | -7.1% -1.8% -2.2% | -2.1% 4.5% -0.4% | -1.7% 1.6% -0.2% | -4.5% -0.1% -2.2% | -2.4% -1.5% 4.5% | |
| | 4Q19 1Q22 | 0.7% | 3.6% 112.3% | 1.0% | -0.6% 69.7% | -1.0% 51.0% | -2.7% 38.2% | -1.5% 24.3% | 2.3% 58.3% | -4.1% 97.1% | -11.6% 137.1% | 1.1% 115.2% | -0.7% 85.1% | 5.2% 58.1% | |
| | 2Q22 3Q22 | 38.8% 16.6% | 70.2% 27.7% | 82.9% 36.6% | 46.8% 22.5% | 26.2% 10.8% | 15.4% 3.5% 5.1% | 8.8% 0.0% | 27.7% 11.3% | 141.2% 67.4% | 172.1% 59.9% | 51.0% 21.4% | 109.5% 48.1% | 145.7% 54.6% | |
| | 4Q22 1Q23 2Q23 | 16.3% 16.7% 2.5% | 19.7% 16.0% -2.3% | 30.1% 29.8% 5.1% | 20.5% 20.4% 5.8% | 11.7% 13.4% 3.8% | <u>5.1%</u> 4.8% -0.4% | 1.4% 0.8% -3.8% | 12.3% 12.9% -0.6% | 50.8% 46.6% 13.3% | 35.8% 35.0% 11.2% | 11.4% 11.6% 1.2% | 37.3% 26.6% 12.1% | 53.2% 56.7% 17.4% | |
| l | 3Q23 4Q23 | 1.7% 1.3% | 0.1% -0.5% | 3.9% 4.3% | 3.7% 2.7% | 1.7% -0.1% | -1.0% -3.0% | -3.5% -5.4% | 0.2% 0.2% | 16.4% 14.6% | 8.0% 13.8% | 1.2% 0.6% | -1.9% 0.7% | 11.5% 5.7% | |
| ł | 1Q24 | 1Q24 0.2% -0.3% 2.9% 0.1% -2.1% -4.5% -6.9% -0.2% YoY % change in ADR | | | | | | | | 11.6% | 9.7% | -4.3% | 1.9% | 5.3% | |
| | | U.S. | Luxury | | | Upper Midscale | Midscale E | Economy | Inde- pendent | New York | Boston | LA | Chicago | DC | |
| | 12/30/2023 1/6/2024 1/13/2024 | -2.8% 7.2% 6.3% | -8.3% 6.2% -2.4% | -3.9% 6.6% 3.3% | -3.7% 5.5% 3.1% | -3.0% 4.1% 2.3% | -4.5% 1.1% -0.5% | -4.7% -0.4% -2.1% | -2.8% 6.8% 16.6% | 3.2% 33.6% 4.6% | -7.8% 5.3% 2.2% | -1.8% 2.7% -12.4% | -8.5% 11.5% 0.1% | -5.8% | |
| | 1/13/2024 1/20/2024 1/27/2024 | 6.3% 1.6% 5.1% | -2.4% -2.3% -3.3% | 3.3% 1.4% 3.0% | 3.1% 1.9% 2.9% | 2.3% 1.0% 1.8% | -0.5% -0.9% -0.2% | -2.1% -2.7% -2.5% | 1.8% | 4.6% 5.6% 5.7% | 2.2% 1.7% 2.2% | -12.4% 0.9% -0.6% | 3.7% 21.2% | 2.6% | |
| | 2/3/2024 2/10/2024 | 1.9% 6.8% | -3.6% -4.1% | 1.4% | 2.5% | 1.1% | -0.6% | -2.8% | 1.4% | 6.3% 5.2% | 4.7% | -0.1% | 2.7% | 5.5% | |
| | 2/17/2024 2/24/2024 | 4.2% 0.3% | -4.0% -5.2% | 1.4% | 1.1% | 0.6% | -1.1% | -2.7% | 12.8% | 3.0% 1.7% | 14.0% 1.8% | -6.3% -4.1% | -0.5% | 3.3% | |
| | 3/2/2024 3/9/2024 | 2.7% | -1.8% -3.9% | 2.3% | 1.4% | 0.5% | -1.2% | -3.8% | 3.9% | 0.5% | 0.7% | 2.1% | -3.5% | -3.7% 8.5% | |
| | 3/16/2024 3/23/2024 | -2.1% 2.5% | -6.7% -1.3% | -0.3% 2.6% | 0.4% 2.0% | -0.2% 0.8% | -1.9% -0.8% | -4.7% -3.2% | -8.3% 2.6% | 6.7% 7.1% | 0.9% 4,7% | 0.4% | 2.9% -11.6% | 6.5% 7.6% | |
| | 3/30/2024 4/6/2024 | -0.7% 2.1% | 1.0% -2.5% | -2.3% 1.6% | -2.3% 2.6% | -3.6% 3.0% | -5.0% 1.6% | -5.7% -0.4% | 1.3% 0.6% | 14.1% 3.2% | -0.4% 8.0% | -6.1% -2.9% | -8.0% 2.4% | -10.6% 5.6% | |
| | 4/13/2024 4/20/2024 | 2.9% 1.5% | -6.3% -0.9% | 1.7% 1.5% | 4.1% 1.4% | 4.4% 0.8% | 3.3% -0.5% | 0.7% -2.4% | 0.1% 0.8% | 4.1% 6.0% | 9.3% 4.2% | -4.4% -0.1% | 7.1% -12.4% | 6.8% 10.0% | |
| | 4/27/2024 5/4/2024 | -1.3% 1.3% | -5.3% -3.1% | -2.9% 1.3% | -0.8% 1.4% | -0.7% 1.1% | -0.8% -1.0% | -2.7% -2.3% | -0.6% 1.1% | -2.4% 4.3% | -6.1% 1.0% | -6.9% -6.2% | -9.1% -7.7% | -4.7% 3.8% | |
| | 5/11/2024 1Q19 | 4.4% | 4.1% 2.2% | 4.1% 2.5% | 3.8% 1.0% | 2.2% 0.8% | 0.7% | -1.4% -0.3% | 4.4% | 12.3% | 4.5% 0.7% | 6.2% -1.0% | 1.8% -2.4% | 1.3% 1.5% | |
| | 2Q19 3Q19 | 1.2% 0.8% | 2.5% 1.5% | 1.4% 1.3% | 0.6% 0.2% | 0.7% -0.1% | -0.2% -0.5% | 0.6% | 1.7% | -1.0% | 3.2% 0.9% | 0.8% -0.2% | -1.7% -2.8% | 0.2% 4.0% | |
| ł | 4Q19 1Q20 | 0.7% | 2.4% | 0.6% | -0.4% | -0.3% -3.1% | -1.0% | -1.0% -3.8% | 1.9% -2.3% | -3.7% -8.6% | -5.5% -6.2% | 0.3% | -2.2% -2.6% | 3.9% | |
| | 2Q20 3Q20 4Q20 | -37.1% -24.1% -27.2% | -22.0% -12.6% -11.1% | -34.0% -25.6% -29.0% | -30.0% -24.2% -26.9% | -23.1% -17.3% -17.8% | -17.1% -11.6% -10.4% | -14.6% | -34.8% -16,1% | -52.3% -47.7% -54.1% | -56.9% -47.3% -45.5% | -40.5% -31.6% -29.2% | -53.7% -43.2% -44.8% | -48.8% -34.5% -40.7% | |
| | 1Q21 2Q21 | -19.6% 43.2% | 3.4% 37.8% | -23.4% 30.6% | -23.0% 21.3% | -14.2% 23.1% | -6.3% 20.4% | -1,5% | -12.1% 52.6% | -28.3% 33.5% | -32.7% 38.0% | -29.7% 42.5% | -25.7% 46.1% | -27.9% 23.1% | |
| ļ | 3Q21 4Q21 | 36.2% 41.5% | 31.8% 29.6% | 35.0% 41.9% | 29.7% 34.2% | 28.3% 28.5% | 23.5% 22.9% | 21.1% 18.8% | 32.8% 39.2% | 64.2% 99.6% | 57.7% 69.6% | 43.1% 46.1% | 59.6% 64.9% | 29.4% 41.6% | |
| | 1Q22 2Q22 3Q22 | 37.5% 26.2% 11.6% | 21.0% 14.3% 6.7% | 39.7% 29.0% 12.6% | 34.1% 27.1% 13.3% | 27,3% 18,9% | 20.8% 14.8% 5.9% | 17.3% 11.8% 4.2% | 34.0% 20.5% 8.9% | 52.2% 69.0% 32.6% | 50.5% 73.6% 30.0% | 61.8% 32.9% 14.6% | 41.1% 53.6% 25.4% | 31.7% 60.6% 25.5% | |
| ļ | 4Q22 1Q23 | 12.0% 10.2% | 6.5% | 12.6% 8.4% | 13.7% 11.0% | 8.7% 8.1% | 6.2% 4.7% | 4.5% | 10.2% 9.1% | 28.0% | 20.5% | 8.4% 3.8% | 20.2% | 27.9% | |
| | 2Q23 3Q23 | 3.2% 2.2% | -1.2% -1.4% | 2.5% 1.3% | 4.3% 2.2% | 3.5% 2.2% | 1.6% 0.3% | 0.9% | 2.1% | 9.6% 9.8% | 5.8% 3.8% | 2.5% 0.2% | 8.5% -2.1% | 11.6% 6.2% | |
| | 4Q23 1Q24 | 2.9% 2.2% | -2.3% -2.4% | 2.7% 1.9% | 2.5% | 1.8% 0.6% YoY | -0.3% -1.0% % change | -1.3% -3.0% | 3.7% 3.1% pancy | 9.6% 6.7% | 7.0% 3.3% | 0.0% | 0.7% 0.4% | 3.5% 2.8% | |
| | | U.S. | Luxury | Upper Upscale | Upscale | Upper Midscale | Midscale E | Economy | Inde- pendent | | Boston | LA | Chicago | DC | |
| | 12/30/2023 1/6/2024 1/13/2024 | -7.1% -0.7% -2.8% | 0.6% | -6.1% 5.9% -1.2% | -6.0% -0.4% -2.2% | -8.2% -2.2% -4.9% | -7.8% -2.0% -4.7% | -8.4% -3.7% -4.3% | -7.5% -2.2% -1.6% | 1.4% 12.3% 1.5% | -1.7% 6.8% 13.5% | 0.0% 5.9% -4.8% | -6.6% 8.7% -4.4% | -6.1% 1.4% 2.7% | |
| | 1/20/2024 | -2.8% -3.8% -0.3% | 0.7% | -1.2% | -2.2% -2.6% | -4.9% -5.3% -2.5% | -4.7% -4.5% -3.2% | -4.3% -2.4% -3.2% | -1.6% -5.8% -0.2% | 1.5% | 4.0% | -4.8% 2.2% -1.6% | -4.4% -0.1% 25.5% | 2.7% 0.4% 1.4% | |
| | 2/3/2024 2/10/2024 | -0.1% -2.7% | 4.8% 1.8% | 4.5% 0.6% | 2.3% | -0.5% | -2.5% -5.0% | -2.8% | -2.9% -3.7% | 7.6% 6.0% | 12.5% 6.7% | -0.9% -1.6% | 0.6% | 10.9% | |
| | 2/17/2024 2/24/2024 | -2.5% -3.3% | 0.6% -1.5% | 0.6% | -1.7% -2.2% | -3.0% -3.1% | -4.4% -4.6% | -3.6% -4.9% | -3.7% -4.7% | 1.8% -1.2% | 14.6% 2.6% | -4.5% -9.8% | -3.9% -1.9% | 2.6% 1.3% | |
| | 3/2/2024 3/9/2024 | -0.3% | 4.3% 6.4% | 3.3% 1.0% | 1.3% -0.8% | -0.9% -2.2% | -2.9% -3.9% | -3.6% -3.6% | -1.7% -4.5% | 4.8% 2.7% | 3.4% 5.2% | -0.3% -3.5% | -2.0% -3.7% | 2.3% 5.6% | |
| | 3/16/2024 3/23/2024 3/30/2024 | -1.4% 0.7% -5.6% | 1.1% 4.2% -1.2% | 2.2% 2.7% -4.8% | -0.1% 1.5% -6.3% | -1.5% 0.3% -7.3% | -3.0% -0.5% -6.8% | -3.5% -1.2% -6.3% | -3.6% -0.3% -4.5% | 3.2% 4.2% 13.2% | 0.1% 6.5% -0.6% | 3.6% 1.1% -6.9% | 5.4% -0.5% 1.4% | 4.5% 6.4% -9.5% | |
| | 4/6/2024 | 4.7% | 7.8% | 5.5% | 4.8% | 6.0% | 6.6% | 2.4% | 2.9% | 3.9% | 8.5% 11.5% | -4.1% -5.0% | 4.3% | 5.3% 4.8% | |
| | 4/20/2024 4/27/2024 | -0.3% -1.2% | 4.6% -2.3% | -0.2% -3.0% | 0.0% | -0.5% -0.4% | 0.3% | -1.1% -1.9% | -1.2% -1.8% | 6.8% -3.6% | 4.8% -0.7% | 0.5% -5.2% | -4.3% -5.9% | 5.0% -2.9% | |
| | 5/4/2024 5/11/2024 | -0.8% 2.1% | 0.8% 7.6% | 0.0% 5.6% | -0.5% 2.4% | -1.0% 1.4% | -0.6% 1.2% | -2.6% -0.4% | -1.4% 0.8% | 3.3% 8.5% | 3.4% 2.2% | -1.9% 2.4% | -3.5% 5.6% | 3.2% 1.8% | |
| | 1Q19 2Q19 3Q19 | 0.4% -0.1% -0.1% | -2.8% -1.4% -0.2% | -1.3% -0.9% -0.2% | -1.4% -1.0% -0.7% | -0.5% -0.7% 0.0% | 0.0% -0.6% -0.5% | 2.3% 1.1% -0.4% | 2.1% 0.7% 0.0% | -3.5% -0.7% -0.3% | -2.8% 1.3% -1.4% | -0.7% 0.8% 0.1% | -2.2% 1.7% 0.6% | -3.8% -1.7% 0.4% | |
| ļ | 4Q19 1Q22 | -0.1% | -0.2 % 1.2% 54.0% | 0.4% | -0.2% 60.3% | -0.8% 59.4% | -0.5% -1.7% 52.3% | -0.4% | 0.0% | -0.3% -0.4% 29.5% | -6.5% 57.6% | 0.8% | 1.5% | 1.3% | |
| | 2Q22 3Q22 | 10.0% 4.5% | 48.8% 19.7% | 41.8% 21.3% | 15.5% 8.1% | 6.2% 2.9% | 0.5% -2.3% | -2.6% -4.0% | 5.9% 2.2% | 42.7% 26.3% | 56.7% 23.0% | 13.7% 5.9% | 36.3% 18.1% | 53.0% 23.2% | |
| ł | 4Q22 1Q23 2Q23 | 3.8% 5.9% -0.7% | 12.4% 18.3% -1.0% | 15.5% 19.8% 2.6% | 6.0% 8.5% 1.4% | 2.7% 4.9% 0.3% | -1.1% 0.1% -2.0% | -2.9% -2.9% -4.6% | 1.9% 3.5% -2.7% | 17.8% 29.3% 3.3% | 12.7% 16.8% 5.1% | 7.6% 7.5% -1.3% | 14.2% 13.6% 3.3% | 19.8% 25.9% 5.1% | |
| | 3Q23 4Q23 | -0.5% | -1.0% 1.5% 1.8% | 2.6% | 1.4% | -0.5% -1.8% | -2.0% -1.3% -2.7% | -4.0% -3.5% -4.2% | -2.7 % -1.8% -3.3% | 6.0% 4.5% | 4.1% 6.4% | -1.3% 1.1% 0.5% | 0.3% | 5.0% 2.1% | |
| t | 1Q24 | -2.0% | 2.1% | 0.9% | -0.9% | -2.7% | -3.6% | -4.0% | -3.2% | 4.6% | 6.2% | -2.1% | 1.5% | 2.4% | |

Source: STR data, Truist Securities research

RevPAR Component Trends



Source: STR data, Truist Securities research



RevPAR Trends by Market (Top 5 markets)

Source: STR data, Truist Securities research

CHH: Valuation and Risks

Our price target of \$146 for CHH is derived by applying a 14.0x target EV/EBITDA multiple (slightly above industry average and in the midpoint of CHH's historical trading multiple range) to our estimate for 2025 EBITDA.

Risks to our rating and price target include: Upside risks: conservative guidance, if the economy performs better than expected, outperformance by Radisson. Downside risks: slowdown in development opportunities, high construction costs, newly created brands grow slower than expectations, and underperformance by Radisson.

H: Valuation and Risks

Our price target of \$172 is derived by applying a 15.1x target EV/EBITDA multiple (a blended average of the industry multiples for each business segment) to our estimate for 2025 EBITDA. Our sum-of-the-parts analysis on our 2025 segment multiple assumptions include (12.5x owned EBITDA u/c, 16x fees EBITDA u/c) and other segments/ALG (10-12x, u/c).

Risks to our rating and price target: Lodging recovery takes longer than expected. Planned dispositions take longer than expected. Material labor issues to owned hotels. Regional risks to the Caribbean including material new competitive supply growth. H pipeline growth slower than expected. Apple Leisure Group underperforms Hyatt's guidance.

WH: Valuation and Risks

Our price target of \$105 for WH is based on a 15.0x target EV/EBITDA multiple (in line with portfolio quality/RevPAR relative to peers) of our 2025 EBITDA estimate.

Risks to our rating and price target: Slowdown in development opportunities. Macro demand/pipeline headwinds.

RHP: Valuation and Risks

Our price target of \$135 for RHP is derived by applying a 13.0x target EV/EBITDA multiple to our estimate for 2025 lodging EBITDA and a 16.0x multiple to our Opry/attractions estimate. We view the multiple assignments as appropriate for the quality and unique nature of the portfolios (slight premium to REIT peer average of ~12.0-12.5x on Hospitality).

Risks to our rating and price target include: Group demand returns slower than expected. Property-specific risks given a small portfolio.

Companies Mentioned in This Note

Choice Hotels International, Inc. (CHH, \$118.33, Hold, C. Patrick Scholes) Hyatt Hotels Corporation (H, \$150.47, Buy, C. Patrick Scholes) Ryman Hospitality Properties, Inc. (RHP, \$105.66, Buy, C. Patrick Scholes) Wyndham Hotels & Resorts, Inc. (WH, \$70.82, Buy, C. Patrick Scholes)

Analyst Certification

I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. Lalso certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

Required Disclosures

The following company is a client of Truist Securities, Inc. for non-investment banking securities-related services within the last 12 months: CHH-US

Truist Securities, Inc. or an affiliate has received compensation for non-investment banking services within the last 12 months: CHH-US

Truist Securities. Inc or an affiliate managed or co-managed a securities offering for the following company within the last 12 months: H-US

The following company is a client of Truist Securities, Inc. for investment banking services within the last 12 months: H-US

Truist Securities, Inc. or an affiliate has received compensation for investment banking services within the last 12 months: H-US

Truist Securities, Inc. or an affiliate expects to receive or intends to seek compensation for investment banking services from the following company in the next three months: H-US

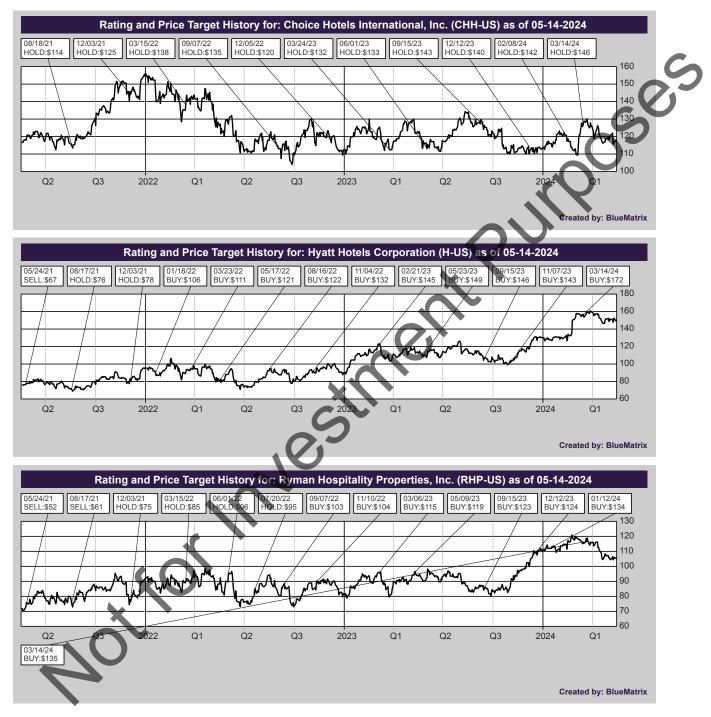
The following company is a client of Truist Securities, Inc. for non-securities-related services within the last 12 months: H-US

Truist Securities, Inc. or an affiliate has received compensation for non-securities related services within the last 12 months: H-US

Truist Securities, Inc. makes a market in the following company: WH-US

Analyst compensation is based upon stock price performance, quality of analysis, communication skills, and the overall revenue and profitability of the firm, including investment banking revenue.

As a matter of policy and practice, the firm prohibits the offering of favorable research, a specific research rating or a specific target price as consideration or inducement for the receipt of business or compensation. In addition, associated persons preparing research reports are prohibited from owning securities in the subject companies.





Important Disclosures on Equity Research Dissemination, Ratings, Designations, and Coverage Universe

Dissemination of Research

Truist Securities, Inc. ("Truist Securities") seeks to make all reasonable efforts to provide research reports simultaneously to all eligible clients. Reports are available as published in the restricted access area of our website to all eligible clients who have requested a password. Institutional investors, corporates, and members of the Press may also receive our research via third party vendors including: Thomson Reuters, Bloomberg, FactSet, and S&P Capital IQ. Additional distribution may be done by sales personnel via email, fax, or other electronic means, or regular mail.

For access to third party vendors or our Research website: https://truistresearch.bluematrix.com/client/library.jsp

Please email the Research Department at EquityResearchDepartment@truist.com or contact your Truist Securities sales representative.

Truist Securities Rating System for Equity Securities

Truist Securities, Inc. ("Truist Securities") rates individual equities using a three-tiered system. Each stock is rated relative to the broader market (generally the S&P 500) over the next 12-18 months (unless otherwise indicated).

Buy (B) – the stock's total return is expected to outperform the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

Hold (H) – the stock's total return is expected to perform in line with the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

Sell (S) – the stock's total return is expected to underperform the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

Not Rated (NR) - Truist Securities does not have an investment rating or opinion on the stock

Coverage Suspended (CS) – indicates that Truist Securities' rating and/or target price have been temporarily suspended due to applicable regulations and/or Truist Securities Management discretion. The previously published rating and target price should not be relied upon.

Truist Securities analysts have a price target on the stocks that they cover, unless otherwise indicated. The price target represents that analyst's expectation of where the stock will trade in the next 12-18 months (unless otherwise indicated). If an analyst believes that there are insufficient valuation drivers and/or investment catalysts to derive a positive or negative investment view, they may elect with the approval of Truist Securities Research Management not to assign a target price; likewise certain stocks that trade under \$5 may exhibit volatility whereby assigning a price target would be unhelpful to making an investment decision. As such, with Research Management's approval, an analyst may refrain from assigning a target to a sub-\$5 stock.

Legend for Rating and Price Target History Charts:

- B = Buy
- H = Hold
- S = Sell
- D = Drop Coverage
- CS = Coverage Suspended
- NR = Not Rated

- I = Initiate Coverage
- T = Transfer Coverage

Truist Securities ratings distribution (as of 05/15/2024):

| Coverage Universe | 9 | | Investment Banking Clients Past 12 Months | | | | | |
|-------------------|-------|---------|---|-------|---------|--|--|--|
| Rating | Count | Percent | Rating | Count | Percent | | | |
| Buy | 432 | 63.07% | Buy | 63 | 14.58% | | | |
| Hold | 249 | 36.35% | Hold | 35 | 14.06% | | | |
| Sell | 4 | 0.58% | Sell | 1 | 25.00% | | | |

Other Disclosures

Information contained herein has been derived from sources believed to be reliable but is not guaranteed as to accuracy and does not purport to be a complete analysis of the security, company or industry involved. This report is not to be construed as an offer to sell or a solicitation of an offer to buy any security. Truist Securities, Inc. and/or its officers or employees may have positions in any securities, options, rights or warrants. The firm and/or associated persons may sell to or buy from customers on a principal basis. Investors may be prohibited in certain states from purchasing some over the-counter securities mentioned herein. Opinions expressed are subject to change without notice.

Truist Securities, Inc.'s research is primarily provided to and intended for use by Institutional Accounts as defined in FINRA Rule 4512(c). The term "Institutional Account" shall mean the account of: (1) a bank, savings and Iban association, insurance company or registered investment company; (2) an investment adviser registered either with the SEC under Section 203 of the Investment Advisers Act or with a state securities commission (or any agency or office performing like functions); or (3) any other person (whether a natural person, corporation, partnership, trust or otherwise) with total assets of at least \$50 million. In addition, certain affiliates of Truist Securities, Inc., including Truist Investment Services, Inc. (an SEC registered broker-dealer and a member of FINRA, SIPC) and Truist Advisory Services, Inc. (an investment adviser registered with the SEC), may make Truist Securities, Inc. research available, upon request, to certain of their clients from time to time.

Truist Securities, Inc. is a registered broker-dealer and a member of FINRA and SIPC. It is a service mark of Truist Financial Corporation. Truist Securities, Inc. is owned by Truist Financial Corporation and affiliated with Truist Investment Services, Inc. Despite this affiliation, securities recommended, offered, sold by, or held at Truist Securities, Inc. or Truist Investment Services, Inc. (i) are not insured by the Federal Deposit Insurance Corporation; (ii) are not deposits or other obligations of any insured depository institution (including Truist Bank); and (iii) are subject to investment risks, including the possible loss of the principal amount invested. Truist Bank may have a lending relationship with companies mentioned herein. Certain clients may compensate Truist Securities, Inc. for research via hard dollar payments, and Truist Securities, Inc. may be deemed to be an investment adviser to such clients as a result of such payments.

Please see our Disclosure Database to search by ticker or company name for the current required disclosures, including valuation and risks. Link: https://truist.bluematrix.com/sellside/Disclosures.action

Please visit the Truist Securities equity research library for current reports and the analyst roster with contact information. Link: https:// truistresearch.bluematrix.com/client/library.jsp

Truist Securities, Inc., member FINRA and SIPC. Truist, Truist Bank, Truist Securities, Truist Investment Services, and Truist Advisory Services are service marks of Truist Financial Corporation.

If you no longer wish to receive this type of communication, please request removal by sending an email to EquityResearchDepartment@truist.com

© Truist Securities, Inc. 2024. All rights reserved. Reproduction or quotation in whole or part without permission is forbidden.

ADDITIONAL INFORMATION IS AVAILABLE at our website, TruistSecurities.com, or by writing to: Truist Securities, Research Department, 3333 Peachtree Road N.E., Atlanta, GA 30326-1070

