

#### Equity Research Report

#### **CONSUMER: Lodging**

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# **Reasons for this report**

✓ Our analysis of the most recent weekly US lodging results



# Lodging: US RevPAR +6.6% y/y last week. Bounce-back in Group following the softer-than-expected post-Passover week

Overall U.S. RevPAR was +6.6% y/y for the week ending 5/11/2024, per STR, above the prior week's result of +0.5% y/y and above the trailing 10-week average of +0.9%.

Last week's results reflected a bounce-back in business travel following the prior week's mediocre results (the prior week was the week after Passover and historically a stronger Group week when not also impacted by Easter timing). Last week Group RevPAR was +17.4% y/y vs. only +2.5% in the prior week, wany public company executives suggested on recent earnings calls that May would be the strongest RevPAR month of 2Q for their hotels.

Also relevant in last week's results was strong headline RevPAR growth from major markets that have either large room counts or high ADRs or both. We highlight a few cities with major citywide events:

- NYC: medical conference at Javits Center and playoff sports. NYC RevPAR was +21.8% y/y last week.
- Orlando: plastics convention at the Orange County Convention Center. Orlando RevPAR was +28.9% y/y last week.
- San Francisco: led by the RSA Conference (information security), one of the largest annual events for Moscone Center. San Francisco RevPAR was +86.3% y/y last week.

#### Major RevPAR statistics presented below:

Luxury RevPAR: +12.1% y/y

- Upper Upscale RevPAR: +9.9% y/y
- Upscale RevPAR: +6.3% y/y

Upper Midscale RevPAR: +3.7% y/y

- Midscale RevPAR: +1.8% y/y
- Economy RevPAR: -1.8% y/y
- Independent hotels (~ 1/3rd of the data set) RevPAR: +5.1% y/y; and
- Within Upper Upscale & Luxury class hotels:
- Group: +17.4% y/y vs. +2.5% prior week;
- Transient: +6.9% y/y vs. +0.1% prior week;
- Las Vegas RevPAR: +12.2% y/y
  - As a caveat, we note that many large Strip casino hotel operators do not participate in STR's survey.

# Last week's RevPAR details and sequential trends (all comparable information on new STR methodology):

- Headline RevPAR was +6.6% y/y vs. the running 28-day average of +1.4% y/y.
- Occupancy: Absolute occupancy was 66.1% vs. 65.7% for the running 28-day average.
- Absolute Group occupancy: 23.7% last week vs. 24.1% for the running 28 days.

#### The Lodging stocks:

 Of the lodging stocks our favorite name is now Wyndham (WH, Buy) (previously Hyatt [H, Buy], which has had an extremely strong YTD performance). WH has underperformed the hotel C-corps since the initial news about the proposed merger with Choice Hotels (CHH, Hold) last spring. While the proposed merger has ended and investors can once again value WH as a standalone entity going forward, we view WH stock as considerably undervalued. We can also point to an 8-K released by WH on 3/11 in advance of CHH's decision to stop the merger pursuit where WH provided "pillars for standalone growth" representative of \$26 stock price upside by the end of 2025 driven by: 1) continuing a 6% plus historical EBITDA growth, 2) expected \$650M of FCF generation over the next two years, and 3) ability to deploy \$400M of additional leverage capacity based on a net leverage target of 3.5x (substantial cash returns to shareholders as has been the case for years). Additionally and distinctly from the \$26 upside, WH also views an additional \$22 upside per share driven by EBITDA growth that is anticipated to be in the 7-10% range and a re-rating on the multiple (1.0x is worth \$10/share in WH's calculation).

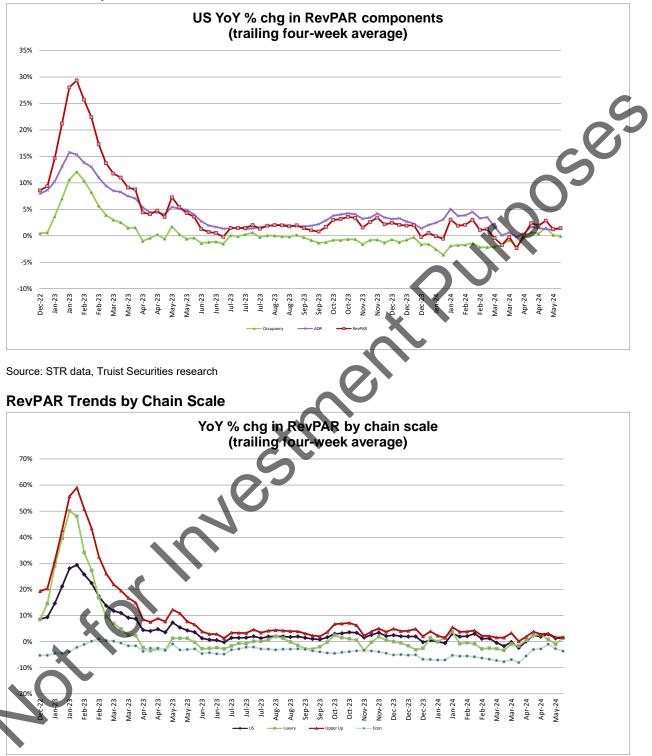
• For the hotel REITS, our favorite name is RHP (Buy). At 80% of its business coming from groups/conventions, RHP has the greatest exposure to this customer segment and has no hotels located in the especially tech-heavy San Francisco area. We add that RHP's hotels are likely benefiting from several "self-help" factors including having properties in better condition than some other tor most nem purpose big box comparables and convention centers as well as what has proven to be a smart strategy of maintaining their property-level salesforce during the heart of the pandemic.

# Weekly RevPAR Summary

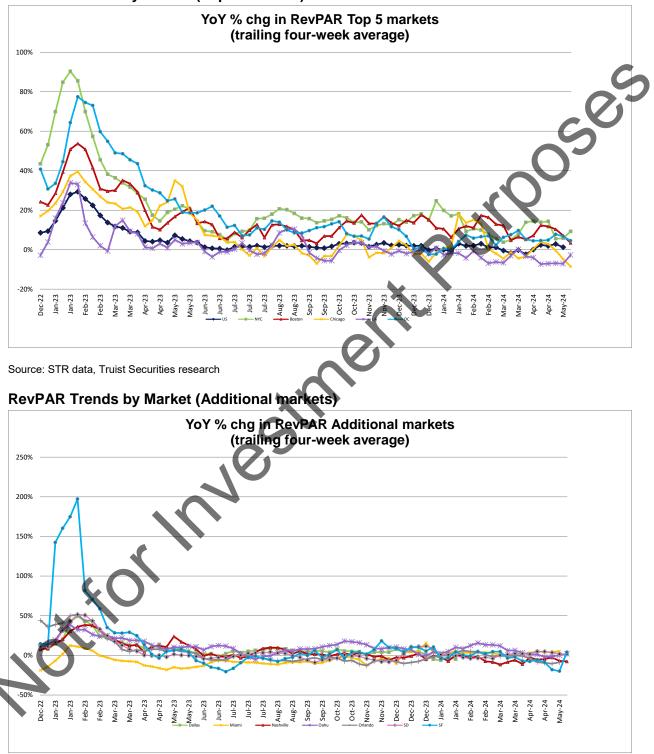
	_	YoY % change in RevPAR Upper Upper Inde-									New				
ŀ	12/30/2023	U.S. -9.7%	Luxury -7.8%	Upscale -9.7%	-9.4%	Midscale -10.9%	Midscale E -12.0%	-12.7%	pendent -10.1%	4.7%	Boston -9.3%	LA -1.9%	Chicago -14.6%	DC -11.5%	
	1/6/2024 1/13/2024	6.4% 3.3%	19.4% -3.7%	13.0% 2.1%	5.1% 0.8%	1.8% -2.8%	-0.9% -5.2%	-4.0% -6.3%	4.4% 14.8%	49.9% 6.2%	12.4% 16.0%	8.8% -16.6%	21.2% -4.3%	4.0% 4.8%	
	1/20/2024 1/27/2024 2/3/2024	-2.2% 4.8% 1.7%	-1.6% 1.1% 1.1%	0.3% 6.6% 6.0%	-0.7% 3.9% 4.9%	-4.3% -0.7% 0.7%	-5.3% -3.4% -3.0%	-5.1% -5.6% -5.5%	-4.1% 11.2% -1.6%	7.4% 9.0% 14.4%	5.8% 8.2% 17.9%	3.1% -2.2% -1.0%	3.5% 52.1% 3.3%	3.0% 4.6% 17.0%	
	2/10/2024 2/17/2024	3.9%	-2.3%	2.5%	-0.6% -0.6%	-2.5% -2.5%	-5.6% -5.4%	-6.0% -6.2%	17.3%	11.5%	12.5% 30.6%	-2.4%	1.6% -4.4%	-1.2%	
	2/24/2024 3/2/2024	-2.9%	-6.6% 2.4%	-1.7% 5.7%	-2.6% 2.7%	-3.5% -0.4%	-6.0% -4.1%	-7.6% -7.2%	-2.8% 2.1%	0.4%	4.4%	-13.5% 1.7%	0.4%	6.0%	
	3/9/2024 3/16/2024	-2.8% -3.5%	-3.4% -5.7%	0.2% 1.9%	-0.7% 0.4%	-2.7% -1.8%	-5.9% -4.8%	-8.0% -8.1%	-7.4% -11.6%	4.6% 10.1%	9.3% 1.0%	-4.3% 4.0%	-8.6% 8.5%	14.5% 11.3%	
	3/23/2024 3/30/2024	3.2% -6.3%	2.8% -0.2%	5.4% -7.0%	3.6% -8.5%	1.1% -10.6%	-1.3% -11.5%	-4.4% -11.7%	2.2% -3.2%	11.6% 29.1%	11.5% -1.0%	-0.7% -12.5%	-12.0% -1.6%	14.5% -19.1%	
	4/6/2024 4/13/2024	6.9% 5.8%	5.1% 2.2%	7.2% 9.7%	7.5% 7.9%	9.2% 6.4%	8.3% 6.2%	1.9% 2.0%	3.5% -0.1%	7.2% 7.8%	17.2% 21.8%	-6.9% -9.2%	6.7% 22.5%	11.2% 11.9%	
	4/20/2024 4/27/2024 5/4/2024	1.2% -2.5% 0.5%	3.7% -7.4% -2.3%	1.2% -5.8% 1.2%	1.4% -1.4% 0.9%	0.3% -1.1% 0.0%	-0.1% -0.8% -1.5%	-3.5% -4.5% -4.8%	-0.3% -2.4% -0.3%	13.2% -5.9% 7.8%	9.1% -6.8% 4.5%	0.4% -11.8% -8.0%	-16.2% -14.5% -10.9%	15.4% -7.5% 7.1%	
	5/11/2024	6.6%	-2.3%	9.9%	6.3%	3.7%	1.8%	-4.8%	5.1%	21.8%	6.8%	8.8%	7.5%	3.1%	
		Group d	mand rebound from prior week			Luxury and Upper Upscale led industr			lustry	New	New York City and Los Angeles led top 5 markets			markets	
	1Q19 2Q19 3Q19	1.5% 1.1% 0.7%	-0.7% 1.1% 1.3%	1.2% 0.5% 1.1%	-0.5% -0.4% -0.5%	0.4% 0.0% -0.1%	-0.1% -0.7% -1.0%	1.9% 1.7% -0.9%	3.1% 2.4% 1.6%	-7.1% -1.8% -2.2%	-2.1% 4.5% -0.4%	-1.7% 1.6% -0.2%	-4.5% -0.1% -2.2%	-2.4% -1.5% 4.5%	
	4Q19 1Q22	0.7%	3.6% 112.3%	1.0%	-0.6% 69.7%	-1.0% 51.0%	-2.7% 38.2%	-1.5% 24.3%	2.3% 58.3%	-4.1% 97.1%	-11.6% 137.1%	1.1% 115.2%	-0.7% 85.1%	5.2% 58.1%	
	2Q22 3Q22	38.8% 16.6%	70.2% 27.7%	82.9% 36.6%	46.8% 22.5%	26.2% 10.8%	15.4% 3.5% 5.1%	8.8% 0.0%	27.7% 11.3%	141.2% 67.4%	172.1% 59.9%	51.0% 21.4%	109.5% 48.1%	145.7% 54.6%	
	4Q22 1Q23 2Q23	16.3% 16.7% 2.5%	19.7% 16.0% -2.3%	30.1% 29.8% 5.1%	20.5% 20.4% 5.8%	11.7% 13.4% 3.8%	<u>5.1%</u> 4.8% -0.4%	1.4% 0.8% -3.8%	12.3% 12.9% -0.6%	50.8% 46.6% 13.3%	35.8% 35.0% 11.2%	11.4% 11.6% 1.2%	37.3% 26.6% 12.1%	53.2% 56.7% 17.4%	
l	3Q23 4Q23	1.7% 1.3%	0.1% -0.5%	3.9% 4.3%	3.7% 2.7%	1.7% -0.1%	-1.0% -3.0%	-3.5% -5.4%	0.2% 0.2%	16.4% 14.6%	8.0% 13.8%	1.2% 0.6%	-1.9% 0.7%	11.5% 5.7%	
ł	1Q24	1Q24 0.2% -0.3% 2.9% 0.1% -2.1% -4.5% -6.9% -0.2% YoY % change in ADR								11.6%	9.7%	-4.3%	1.9%	5.3%	
		U.S.	Luxury			Upper Midscale	Midscale E	Economy	Inde- pendent	New York	Boston	LA	Chicago	DC	
	12/30/2023 1/6/2024 1/13/2024	-2.8% 7.2% 6.3%	-8.3% 6.2% -2.4%	-3.9% 6.6% 3.3%	-3.7% 5.5% 3.1%	-3.0% 4.1% 2.3%	-4.5% 1.1% -0.5%	-4.7% -0.4% -2.1%	-2.8% 6.8% 16.6%	3.2% 33.6% 4.6%	-7.8% 5.3% 2.2%	-1.8% 2.7% -12.4%	-8.5% 11.5% 0.1%	-5.8%	
	1/13/2024 1/20/2024 1/27/2024	6.3% 1.6% 5.1%	-2.4% -2.3% -3.3%	3.3% 1.4% 3.0%	3.1% 1.9% 2.9%	2.3% 1.0% 1.8%	-0.5% -0.9% -0.2%	-2.1% -2.7% -2.5%	1.8%	4.6% 5.6% 5.7%	2.2% 1.7% 2.2%	-12.4% 0.9% -0.6%	3.7% 21.2%	2.6%	
	2/3/2024 2/10/2024	1.9% 6.8%	-3.6% -4.1%	1.4%	2.5%	1.1%	-0.6%	-2.8%	1.4%	6.3% 5.2%	4.7%	-0.1%	2.7%	5.5%	
	2/17/2024 2/24/2024	4.2% 0.3%	-4.0% -5.2%	1.4%	1.1%	0.6%	-1.1%	-2.7%	12.8%	3.0% 1.7%	14.0% 1.8%	-6.3% -4.1%	-0.5%	3.3%	
	3/2/2024 3/9/2024	2.7%	-1.8% -3.9%	2.3%	1.4%	0.5%	-1.2%	-3.8%	3.9%	0.5%	0.7%	2.1%	-3.5%	-3.7% 8.5%	
	3/16/2024 3/23/2024	-2.1% 2.5%	-6.7% -1.3%	-0.3% 2.6%	0.4% 2.0%	-0.2% 0.8%	-1.9% -0.8%	-4.7% -3.2%	-8.3% 2.6%	6.7% 7.1%	0.9% 4,7%	0.4%	2.9% -11.6%	6.5% 7.6%	
	3/30/2024 4/6/2024	-0.7% 2.1%	1.0% -2.5%	-2.3% 1.6%	-2.3% 2.6%	-3.6% 3.0%	-5.0% 1.6%	-5.7% -0.4%	1.3% 0.6%	14.1% 3.2%	-0.4% 8.0%	-6.1% -2.9%	-8.0% 2.4%	-10.6% 5.6%	
	4/13/2024 4/20/2024	2.9% 1.5%	-6.3% -0.9%	1.7% 1.5%	4.1% 1.4%	4.4% 0.8%	3.3% -0.5%	0.7% -2.4%	0.1% 0.8%	4.1% 6.0%	9.3% 4.2%	-4.4% -0.1%	7.1% -12.4%	6.8% 10.0%	
	4/27/2024 5/4/2024	-1.3% 1.3%	-5.3% -3.1%	-2.9% 1.3%	-0.8% 1.4%	-0.7% 1.1%	-0.8% -1.0%	-2.7% -2.3%	-0.6% 1.1%	-2.4% 4.3%	-6.1% 1.0%	-6.9% -6.2%	-9.1% -7.7%	-4.7% 3.8%	
	5/11/2024 1Q19	4.4%	4.1% 2.2%	4.1% 2.5%	3.8% 1.0%	2.2% 0.8%	0.7%	-1.4% -0.3%	4.4%	12.3%	4.5% 0.7%	6.2% -1.0%	1.8% -2.4%	1.3% 1.5%	
	2Q19 3Q19	1.2% 0.8%	2.5% 1.5%	1.4% 1.3%	0.6% 0.2%	0.7% -0.1%	-0.2% -0.5%	0.6%	1.7%	-1.0%	3.2% 0.9%	0.8% -0.2%	-1.7% -2.8%	0.2% 4.0%	
ł	4Q19 1Q20	0.7%	2.4%	0.6%	-0.4%	-0.3% -3.1%	-1.0%	-1.0% -3.8%	1.9% -2.3%	-3.7% -8.6%	-5.5% -6.2%	0.3%	-2.2% -2.6%	3.9%	
	2Q20 3Q20 4Q20	-37.1% -24.1% -27.2%	-22.0% -12.6% -11.1%	-34.0% -25.6% -29.0%	-30.0% -24.2% -26.9%	-23.1% -17.3% -17.8%	-17.1% -11.6% -10.4%	-14.6%	-34.8% -16,1%	-52.3% -47.7% -54.1%	-56.9% -47.3% -45.5%	-40.5% -31.6% -29.2%	-53.7% -43.2% -44.8%	-48.8% -34.5% -40.7%	
	1Q21 2Q21	-19.6% 43.2%	3.4% 37.8%	-23.4% 30.6%	-23.0% 21.3%	-14.2% 23.1%	-6.3% 20.4%	-1,5%	-12.1% 52.6%	-28.3% 33.5%	-32.7% 38.0%	-29.7% 42.5%	-25.7% 46.1%	-27.9% 23.1%	
ļ	3Q21 4Q21	36.2% 41.5%	31.8% 29.6%	35.0% 41.9%	29.7% 34.2%	28.3% 28.5%	23.5% 22.9%	21.1% 18.8%	32.8% 39.2%	64.2% 99.6%	57.7% 69.6%	43.1% 46.1%	59.6% 64.9%	29.4% 41.6%	
	1Q22 2Q22 3Q22	37.5% 26.2% 11.6%	21.0% 14.3% 6.7%	39.7% 29.0% 12.6%	34.1% 27.1% 13.3%	27,3% 18,9%	20.8% 14.8% 5.9%	17.3% 11.8% 4.2%	34.0% 20.5% 8.9%	52.2% 69.0% 32.6%	50.5% 73.6% 30.0%	61.8% 32.9% 14.6%	41.1% 53.6% 25.4%	31.7% 60.6% 25.5%	
ļ	4Q22 1Q23	12.0% 10.2%	6.5%	12.6% 8.4%	13.7% 11.0%	8.7% 8.1%	6.2% 4.7%	4.5%	10.2% 9.1%	28.0%	20.5%	8.4% 3.8%	20.2%	27.9%	
	2Q23 3Q23	3.2% 2.2%	-1.2% -1.4%	2.5% 1.3%	4.3% 2.2%	3.5% 2.2%	1.6% 0.3%	0.9%	2.1%	9.6% 9.8%	5.8% 3.8%	2.5% 0.2%	8.5% -2.1%	11.6% 6.2%	
	4Q23 1Q24	2.9% 2.2%	-2.3% -2.4%	2.7% 1.9%	2.5%	1.8% 0.6% YoY	-0.3% -1.0% % change	-1.3% -3.0%	3.7% 3.1% pancy	9.6% 6.7%	7.0% 3.3%	0.0%	0.7% 0.4%	3.5% 2.8%	
		U.S.	Luxury	Upper Upscale	Upscale	Upper Midscale	Midscale E	Economy	Inde- pendent		Boston	LA	Chicago	DC	
	12/30/2023 1/6/2024 1/13/2024	-7.1% -0.7% -2.8%	0.6%	-6.1% 5.9% -1.2%	-6.0% -0.4% -2.2%	-8.2% -2.2% -4.9%	-7.8% -2.0% -4.7%	-8.4% -3.7% -4.3%	-7.5% -2.2% -1.6%	1.4% 12.3% 1.5%	-1.7% 6.8% 13.5%	0.0% 5.9% -4.8%	-6.6% 8.7% -4.4%	-6.1% 1.4% 2.7%	
	1/20/2024	-2.8% -3.8% -0.3%	0.7%	-1.2%	-2.2% -2.6%	-4.9% -5.3% -2.5%	-4.7% -4.5% -3.2%	-4.3% -2.4% -3.2%	-1.6% -5.8% -0.2%	1.5%	4.0%	-4.8% 2.2% -1.6%	-4.4% -0.1% 25.5%	2.7% 0.4% 1.4%	
	2/3/2024 2/10/2024	-0.1% -2.7%	4.8% 1.8%	4.5% 0.6%	2.3%	-0.5%	-2.5% -5.0%	-2.8%	-2.9% -3.7%	7.6% 6.0%	12.5% 6.7%	-0.9% -1.6%	0.6%	10.9%	
	2/17/2024 2/24/2024	-2.5% -3.3%	0.6% -1.5%	0.6%	-1.7% -2.2%	-3.0% -3.1%	-4.4% -4.6%	-3.6% -4.9%	-3.7% -4.7%	1.8% -1.2%	14.6% 2.6%	-4.5% -9.8%	-3.9% -1.9%	2.6% 1.3%	
	3/2/2024 3/9/2024	-0.3%	4.3% 6.4%	3.3% 1.0%	1.3% -0.8%	-0.9% -2.2%	-2.9% -3.9%	-3.6% -3.6%	-1.7% -4.5%	4.8% 2.7%	3.4% 5.2%	-0.3% -3.5%	-2.0% -3.7%	2.3% 5.6%	
	3/16/2024 3/23/2024 3/30/2024	-1.4% 0.7% -5.6%	1.1% 4.2% -1.2%	2.2% 2.7% -4.8%	-0.1% 1.5% -6.3%	-1.5% 0.3% -7.3%	-3.0% -0.5% -6.8%	-3.5% -1.2% -6.3%	-3.6% -0.3% -4.5%	3.2% 4.2% 13.2%	0.1% 6.5% -0.6%	3.6% 1.1% -6.9%	5.4% -0.5% 1.4%	4.5% 6.4% -9.5%	
	4/6/2024	4.7%	7.8%	5.5%	4.8%	6.0%	6.6%	2.4%	2.9%	3.9%	8.5% 11.5%	-4.1% -5.0%	4.3%	5.3% 4.8%	
	4/20/2024 4/27/2024	-0.3% -1.2%	4.6% -2.3%	-0.2% -3.0%	0.0%	-0.5% -0.4%	0.3%	-1.1% -1.9%	-1.2% -1.8%	6.8% -3.6%	4.8% -0.7%	0.5% -5.2%	-4.3% -5.9%	5.0% -2.9%	
	5/4/2024 5/11/2024	-0.8% 2.1%	0.8% 7.6%	0.0% 5.6%	-0.5% 2.4%	-1.0% 1.4%	-0.6% 1.2%	-2.6% -0.4%	-1.4% 0.8%	3.3% 8.5%	3.4% 2.2%	-1.9% 2.4%	-3.5% 5.6%	3.2% 1.8%	
	1Q19 2Q19 3Q19	0.4% -0.1% -0.1%	-2.8% -1.4% -0.2%	-1.3% -0.9% -0.2%	-1.4% -1.0% -0.7%	-0.5% -0.7% 0.0%	0.0% -0.6% -0.5%	2.3% 1.1% -0.4%	2.1% 0.7% 0.0%	-3.5% -0.7% -0.3%	-2.8% 1.3% -1.4%	-0.7% 0.8% 0.1%	-2.2% 1.7% 0.6%	-3.8% -1.7% 0.4%	
ļ	4Q19 1Q22	-0.1%	-0.2 % 1.2% 54.0%	0.4%	-0.2% 60.3%	-0.8% 59.4%	-0.5% -1.7% 52.3%	-0.4%	0.0%	-0.3% -0.4% 29.5%	-6.5% 57.6%	0.8%	1.5%	1.3%	
	2Q22 3Q22	10.0% 4.5%	48.8% 19.7%	41.8% 21.3%	15.5% 8.1%	6.2% 2.9%	0.5% -2.3%	-2.6% -4.0%	5.9% 2.2%	42.7% 26.3%	56.7% 23.0%	13.7% 5.9%	36.3% 18.1%	53.0% 23.2%	
ł	4Q22 1Q23 2Q23	3.8% 5.9% -0.7%	12.4% 18.3% -1.0%	15.5% 19.8% 2.6%	6.0% 8.5% 1.4%	2.7% 4.9% 0.3%	-1.1% 0.1% -2.0%	-2.9% -2.9% -4.6%	1.9% 3.5% -2.7%	17.8% 29.3% 3.3%	12.7% 16.8% 5.1%	7.6% 7.5% -1.3%	14.2% 13.6% 3.3%	19.8% 25.9% 5.1%	
	3Q23 4Q23	-0.5%	-1.0% 1.5% 1.8%	2.6%	1.4%	-0.5% -1.8%	-2.0% -1.3% -2.7%	-4.0% -3.5% -4.2%	-2.7 % -1.8% -3.3%	6.0% 4.5%	4.1% 6.4%	-1.3% 1.1% 0.5%	0.3%	5.0% 2.1%	
t	1Q24	-2.0%	2.1%	0.9%	-0.9%	-2.7%	-3.6%	-4.0%	-3.2%	4.6%	6.2%	-2.1%	1.5%	2.4%	

Source: STR data, Truist Securities research

### **RevPAR Component Trends**



Source: STR data, Truist Securities research



## **RevPAR Trends by Market (Top 5 markets)**

Source: STR data, Truist Securities research

# **CHH: Valuation and Risks**

Our price target of \$146 for CHH is derived by applying a 14.0x target EV/EBITDA multiple (slightly above industry average and in the midpoint of CHH's historical trading multiple range) to our estimate for 2025 EBITDA.

Risks to our rating and price target include: Upside risks: conservative guidance, if the economy performs better than expected, outperformance by Radisson. Downside risks: slowdown in development opportunities, high construction costs, newly created brands grow slower than expectations, and underperformance by Radisson.

#### **H: Valuation and Risks**

Our price target of \$172 is derived by applying a 15.1x target EV/EBITDA multiple (a blended average of the industry multiples for each business segment) to our estimate for 2025 EBITDA. Our sum-of-the-parts analysis on our 2025 segment multiple assumptions include (12.5x owned EBITDA u/c, 16x fees EBITDA u/c) and other segments/ALG (10-12x, u/c).

Risks to our rating and price target: Lodging recovery takes longer than expected. Planned dispositions take longer than expected. Material labor issues to owned hotels. Regional risks to the Caribbean including material new competitive supply growth. H pipeline growth slower than expected. Apple Leisure Group underperforms Hyatt's guidance.

#### WH: Valuation and Risks

Our price target of \$105 for WH is based on a 15.0x target EV/EBITDA multiple (in line with portfolio quality/RevPAR relative to peers) of our 2025 EBITDA estimate.

Risks to our rating and price target: Slowdown in development opportunities. Macro demand/pipeline headwinds.

#### **RHP: Valuation and Risks**

Our price target of \$135 for RHP is derived by applying a 13.0x target EV/EBITDA multiple to our estimate for 2025 lodging EBITDA and a 16.0x multiple to our Opry/attractions estimate. We view the multiple assignments as appropriate for the quality and unique nature of the portfolios (slight premium to REIT peer average of ~12.0-12.5x on Hospitality).

Risks to our rating and price target include: Group demand returns slower than expected. Property-specific risks given a small portfolio.

#### **Companies Mentioned in This Note**

Choice Hotels International, Inc. (CHH, \$118.33, Hold, C. Patrick Scholes) Hyatt Hotels Corporation (H, \$150.47, Buy, C. Patrick Scholes) Ryman Hospitality Properties, Inc. (RHP, \$105.66, Buy, C. Patrick Scholes) Wyndham Hotels & Resorts, Inc. (WH, \$70.82, Buy, C. Patrick Scholes)

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I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. Lalso certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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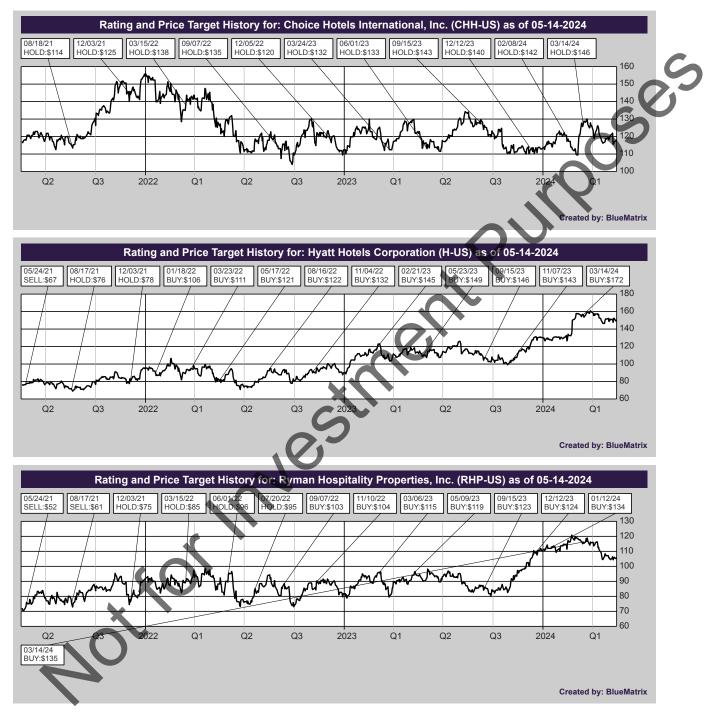
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