# **Truist Securities**

# Lodging

China & Europe hotels: RevPAR +6% y/y (3yr: -50%) & +128% y/y (3yr: -43%) for wk ending 1/22

Vs. 2019: China lockdowns = -50% RevPAR; Europe not much better

What's Incremental To Our View

Quick take: Per STR for the week ending January 22nd, hotel RevPAR in China in local currency was +5.5% y/y vs. +11.5% y/y in the prior week. Last week's RevPAR was up against a -13.2% comparable result in 2021 vs. -39.4% in the prior week. Versus 2019, which we believe is an equally if not more important KPI, RevPAR was -50.2% vs. -45.1% in the prior week's result.

• Ongoing lockdowns continue to suppress travel. See exhibit 1.

Europe: RevPAR in Europe in Euros was +127.7% y/y vs. +116.4% in the prior week. Last week's RevPAR was up against a -78.1% comparable result in 2020 and -76.9% in the prior week. Versus 2019, RevPAR was -42.8% vs. the -45.9% in the prior week's result.

U.S.: Overall RevPAR was +64.9% y/y, slightly weaker than the prior week's result of +66.2%. Last week's RevPAR was up against a -50.1% comparable result in 2021 vs. -53.6% in the prior week's 3-year run-rate. On a 3-year run-rate (vs. 2019), RevPAR was -17.1% vs. -17.6% in the prior week's 3-year run-rate.

- While occupancy was down versus 2019 for all chain scales ex-Economy, ADR continues to hold fairly well during this traditionally low demand period of 1Q. Luxury's ADR outperformance (+25% vs. industry -1%) is likely leisure demand/ resort-driven.
- Group demand remains very light with occupancy -55.5% versus 2019. Results are relatively more impaired for large urban and convention hotels.

C. Patrick Scholes 212-319-3915 Patrick.Scholes@truist.com

**Gregory J. Miller** 212-303-4198 Gregory.J.Miller@truist.com

Alexander Barenklau 212-303-4166 Alexander.Barenklau@truist.com

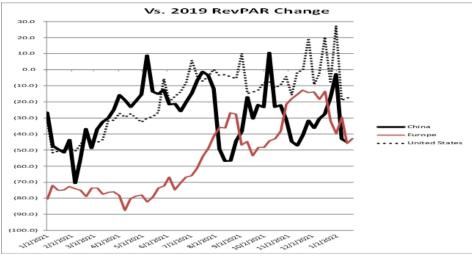
#### What's Inside

China and Europe data and analysis following last week's results

# TRUIST HH

050

### Exhibit 1: 2-Year RevPAR for China, Europe, US



### Source: STR, Truist Securities research

RevPAR detail for week ending January 22nd vs. trailing 28 days (see charts at end of note for graphical representations):

### China (local currency):

- RevPAR was +5.5% y/y for the week ending January 22nd, **basically unchanged from** the +6.0% for the trailing 28 days.
- ADR was +5.0% y/y for the week ending January 22nd, slightly above the +4.1% for the trailing 28 days.
- Occupancy was +0.5% y/y for the week ending January 22nd, below the +1.9% for the trailing 28 days.

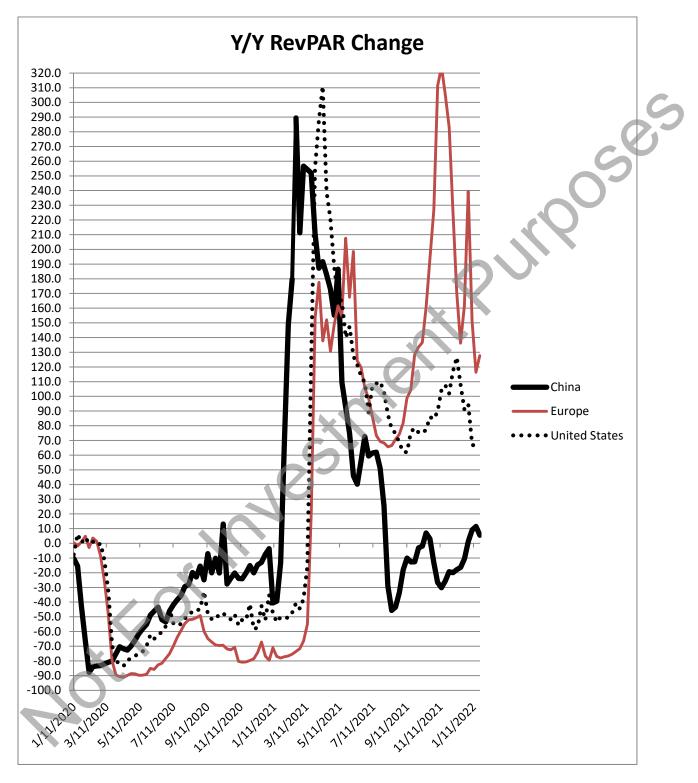
## Europe (in Euros):

- RevPAR was +127.7% y/y for the week ending January 22nd, a deceleration from the +163.2% for the trailing 28 days.
- ADR was +36.4% y/y for the week ending January 22nd, a deceleration from the +38.6% for the trailing 28 days.
- Occupancy was +66.9% y/y for the week ending January 22nd, a deceleration from the +90.0% for the trailing 28 days.

## Additional thoughts and observations:

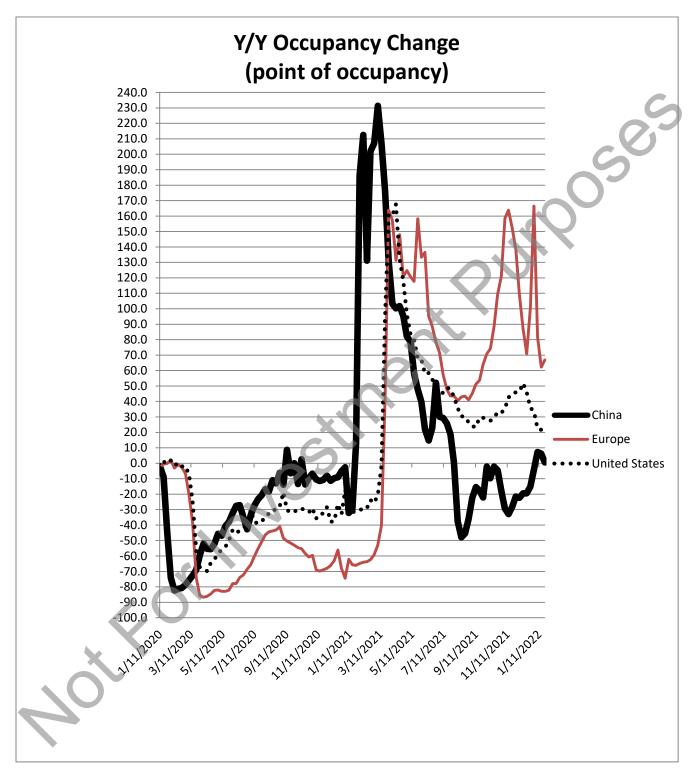
Hotel occupancy observations from the latest weekly STR results from China, Europe, and US:

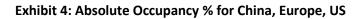
- China: Absolute occupancy was 42.0%. By comparison, occupancy was 41.7% during the comparable week last year.
- Europe: Absolute occupancy was 36.0%. By comparison, occupancy was 21.6% during the comparable week last year.
- US: Absolute occupancy was 48.7%. By comparison, occupancy was 48.0% during the comparable week last year.

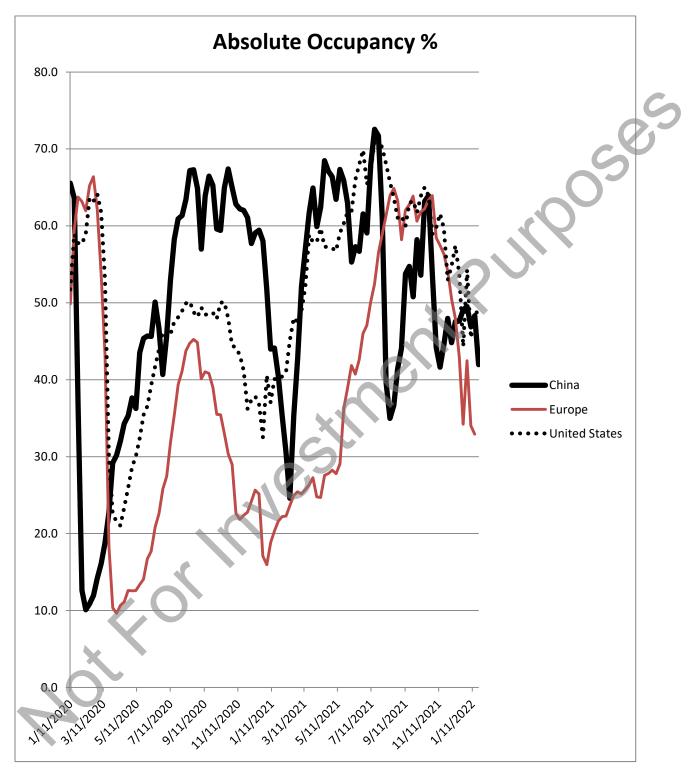














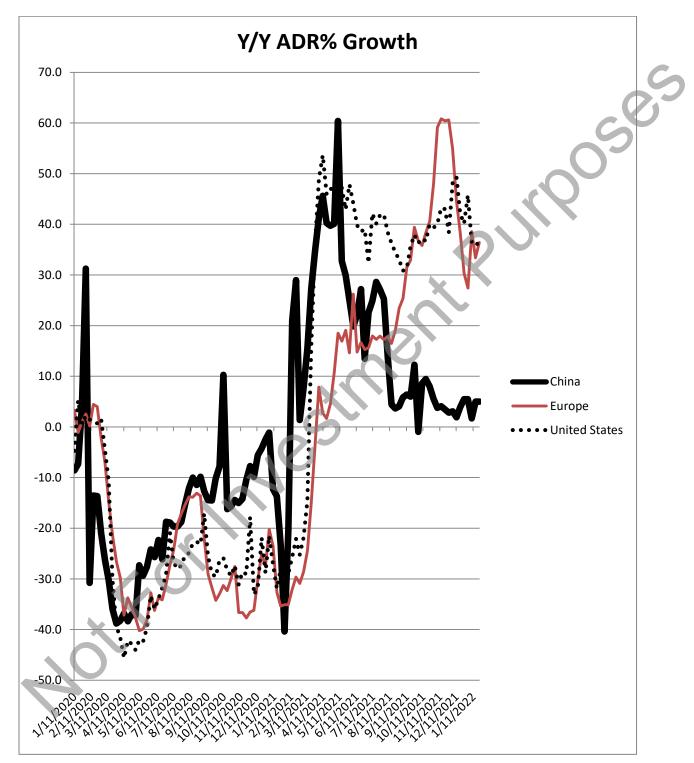


Exhibit 5: Y/Y ADR % change for China, Europe, US

# Analyst Certification

I, C. Patrick Scholes , hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

I, Gregory J. Miller, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

# **Required Disclosures**

Analyst compensation is based upon stock price performance, quality of analysis, communication skills, and the overall revenue and profitability of the firm, including investment banking revenue.

As a matter of policy and practice, the firm prohibits the offering of favorable research, a specific research rating or a specific target price as consideration or inducement for the receipt of business or compensation. In addition, associated persons preparing research reports are prohibited from owning securities in the subject companies.

Charts indicating changes in ratings can be found in recent notes and/or reports at our website or by contacting Truist Securities. Please see our disclosures page for more complete information at https://truist.bluematrix.com/sellside/ Disclosures.action

# **Truist Securities Ratings System for Equity Securities**

#### **Dissemination of Research**

Truist Securities, Inc. ("Truist Securities") seeks to make all reasonable efforts to provide research reports simultaneously to all eligible clients. Reports are available as published in the restricted access area of our website to all eligible clients who have requested a password. Institutional investors, corporates, and members of the Press may also receive our research via third party vendors including: Thomson Reuters, Bloomberg, FactSet, and S&P Capital IQ. Additional distribution may be done by sales personnel via email, fax, or other electronic means, or regular mail.

For access to third party vendors or our Research website: https://truistresearch.bluematrix.com/client/library.jsp

Please email the Research Department at EquityResearchDepartment@research.truist.com or contact your Truist Securities sales representative.

#### **Truist Securities Rating System for Equity Securities**

Truist Securities, Inc. ("Truist Securities") rates individual equities using a three-tiered system. Each stock is rated relative to the broader market (generally the S&P 500) over the next 12-18 months (unless otherwise indicated).

**Buy (B)** – the stock's total return is expected to outperform the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

**Hold (H)** – the stock's total return is expected to perform in line with the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

**Sell (S)** – the stock's total return is expected to underperform the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

Not Rated (NR) - Truist Securities does not have an investment rating or opinion on the stock

**Coverage Suspended (CS)** – indicates that Truist Securities' rating and/or target price have been temporarily suspended due to applicable regulations and/or Truist Securities Management discretion. The previously published rating and target price should not be relied upon.

Truist Securities analysts have a price target on the stocks that they cover, unless otherwise indicated. The price target represents that analyst's expectation of where the stock will trade in the next 12-18 months (unless otherwise indicated). If an analyst believes that there are insufficient valuation drivers and/or investment catalysts to derive a positive or negative investment view, they may elect with the approval of Truist Securities Research Management not to assign a target price; likewise certain stocks that trade under \$5 may exhibit volatility whereby assigning a price target would be unhelpful to making an investment decision. As such, with Research Management's approval, an analyst may refrain from assigning a target to a sub-\$5 stock.

#### Legend for Rating and Price Target History Charts:

B = Buy

H = Hold

39°

- D = Drop Coverage
- CS = Coverage Suspended
- NR = Not Rated
- I = Initiate Coverage
- T = Transfer Coverage

Truist Securities ratings distribution (as of 01/26/2022):

Coverage Universe			Investment Banking Clients Past 12 Months		
Rating	Count	Percent	Rating	Count	Percent
Buy Hold	557 206	72.91% 26.96%	Buy Hold	166 66	29.80% 32.04%
Sell	1	0.13%	Sell	0	0.00%

# **Other Disclosures**

Information contained herein has been derived from sources believed to be reliable but is not guaranteed as to accuracy and does not purport to be a complete analysis of the security, company or industry involved. This report is not to be construed as an offer to sell or a solicitation of an offer to buy any security. Truist Securities, Inc. and/or its officers or employees may have positions in any securities, options, rights or warrants. The firm and/or associated persons may sell to or buy from customers on a principal basis. Investors may be prohibited in certain states from purchasing some over the-counter securities mentioned herein. Opinions expressed are subject to change without notice.

Truist Securities, Inc.'s research is provided to and intended for use by Institutional Accounts as defined in FINRA Rule 4512(c). The term "Institutional Account" shall mean the account of: (1) a bank, savings and loan association, insurance company or registered investment company; (2) an investment adviser registered either with the SEC under Section 203 of the Investment Advisers Act or with a state securities commission (or any agency or office performing like functions); or (3) any other person (whether a natural person, corporation, partnership, trust or otherwise) with total assets of at least \$50 million.

Truist Securities, Inc. is a registered broker-dealer and a member of FINRA and SIPC. It is a service mark of Truist Financial Corporation. Truist Securities, Inc. is owned by Truist Financial Corporation and affiliated with SunTrust Investment Services, Inc. and BB&T Securities, LLC. Despite this affiliation, securities recommended, offered, sold by, or held at Truist Securities, Inc., SunTrust Investment Services, Inc. or BB&T Securities, LLC (i) are not insured by the Federal Deposit Insurance Corporation; (ii) are not deposits or other obligations of any insured depository institution (including Truist Bank); and (iii) are subject to investment risks, including the possible loss of the principal amount invested. Truist Bank may have a lending relationship with companies mentioned herein.

Please see our Disclosure Database to search by ticker or company name for the current required disclosures, including valuation and risks. Link: https://truist.bluematrix.com/sellside/Disclosures.action

Please visit the Truist Securities (formerly known as SunTrust Robinson Humphrey) equity research library for current reports and the analyst roster with contact information. Link: https://truistresearch.bluematrix.com/client/library.jsp

Truist Securities, Inc., member FINRA and SIPC. Truist and Truist Securities are service marks of Truist Financial Corporation.

If you no longer wish to receive this type of communication, please request removal by sending an email to EquityResearchDepartment@Research.Truist.com

© Truist Securities, Inc. 2022. All rights reserved. Reproduction or quotation in whole or part without permission is forbidden.

ADDITIONAL INFORMATION IS AVAILABLE at our website, TruistSecurities.com, or by writing to: Truist Securities, Research Department, 3333 Peachtree Road N.E., Atlanta, GA 30326-1070