# **Truist Securities**

# Lodging

China & Europe hotels: RevPAR +6% y/y (3yr: -50%) & +128% y/y (3yr: -43%) for wk ending 1/22

Vs. 2019: China lockdowns = -50% RevPAR; Europe not much better

What's Incremental To Our View

Quick take: Per STR for the week ending January 22nd, hotel RevPAR in China in local currency was +5.5% y/y vs. +11.5% y/y in the prior week. Last week's RevPAR was up against a -13.2% comparable result in 2021 vs. -39.4% in the prior week. Versus 2019, which we believe is an equally if not more important KPI, RevPAR was -50.2% vs. -45.1% in the prior week's result.

• Ongoing lockdowns continue to suppress travel. See exhibit 1.

Europe: RevPAR in Europe in Euros was +127.7% y/y vs. +116.4% in the prior week. Last week's RevPAR was up against a -78.1% comparable result in 2020 and -76.9% in the prior week. Versus 2019, RevPAR was -42.8% vs. the -45.9% in the prior week's result.

U.S.: Overall RevPAR was +64.9% y/y, slightly weaker than the prior week's result of +66.2%. Last week's RevPAR was up against a -50.1% comparable result in 2021 vs. -53.6% in the prior week's 3-year run-rate. On a 3-year run-rate (vs. 2019), RevPAR was -17.1% vs. -17.6% in the prior week's 3-year run-rate.

- While occupancy was down versus 2019 for all chain scales ex-Economy, ADR continues to hold fairly well during this traditionally low demand period of 1Q. Luxury's ADR outperformance (+25% vs. industry -1%) is likely leisure demand/ resort-driven.
- Group demand remains very light with occupancy -55.5% versus 2019. Results are relatively more impaired for large urban and convention hotels.

C. Patrick Scholes 212-319-3915 Patrick.Scholes@truist.com

**Gregory J. Miller** 212-303-4198 Gregory.J.Miller@truist.com

Alexander Barenklau 212-303-4166 Alexander.Barenklau@truist.com

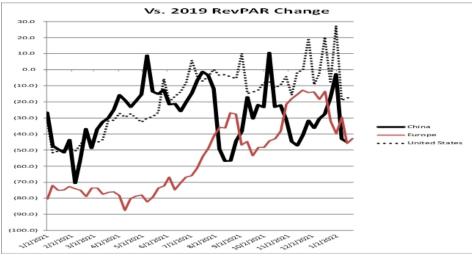
#### What's Inside

China and Europe data and analysis following last week's results

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### Exhibit 1: 2-Year RevPAR for China, Europe, US



### Source: STR, Truist Securities research

RevPAR detail for week ending January 22nd vs. trailing 28 days (see charts at end of note for graphical representations):

### China (local currency):

- RevPAR was +5.5% y/y for the week ending January 22nd, **basically unchanged from** the +6.0% for the trailing 28 days.
- ADR was +5.0% y/y for the week ending January 22nd, slightly above the +4.1% for the trailing 28 days.
- Occupancy was +0.5% y/y for the week ending January 22nd, below the +1.9% for the trailing 28 days.

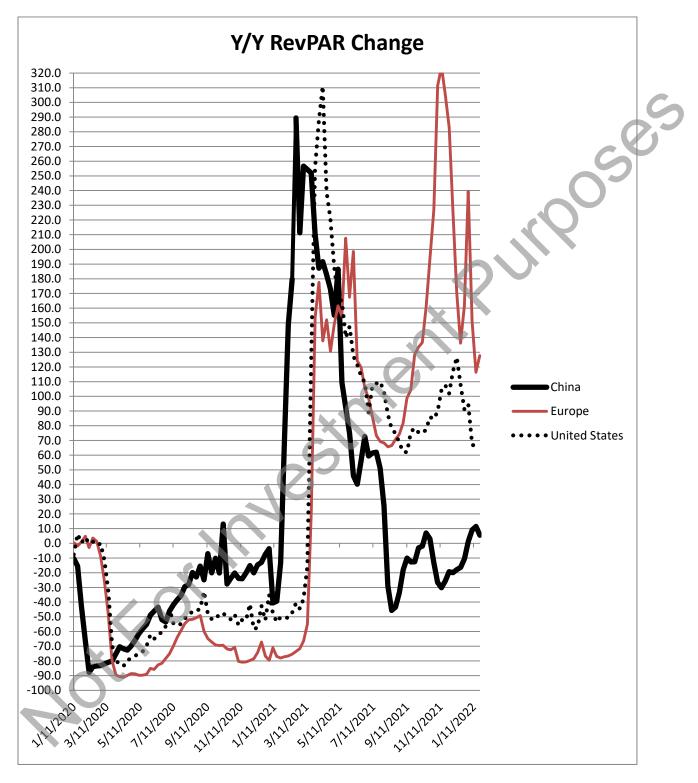
## Europe (in Euros):

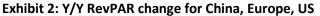
- RevPAR was +127.7% y/y for the week ending January 22nd, a deceleration from the +163.2% for the trailing 28 days.
- ADR was +36.4% y/y for the week ending January 22nd, a deceleration from the +38.6% for the trailing 28 days.
- Occupancy was +66.9% y/y for the week ending January 22nd, a deceleration from the +90.0% for the trailing 28 days.

## Additional thoughts and observations:

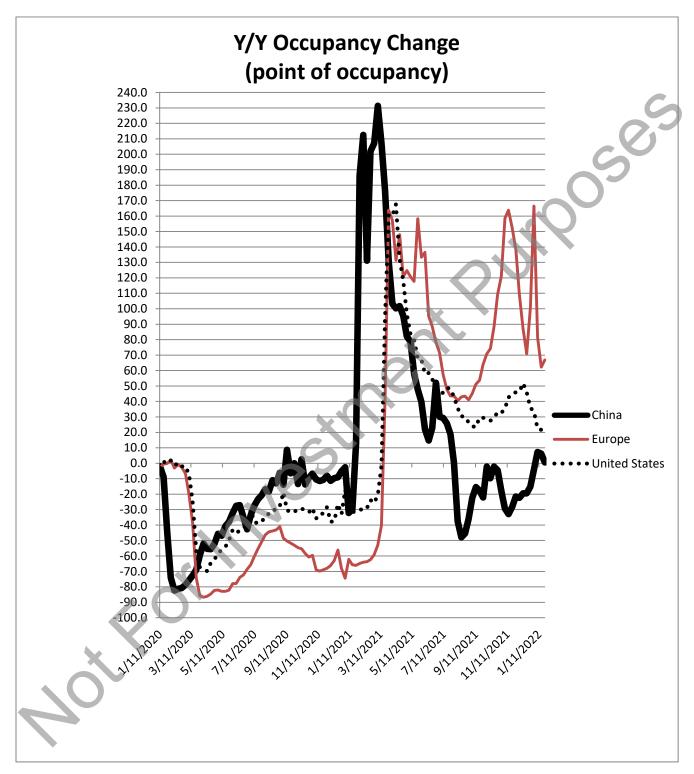
Hotel occupancy observations from the latest weekly STR results from China, Europe, and US:

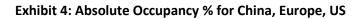
- China: Absolute occupancy was 42.0%. By comparison, occupancy was 41.7% during the comparable week last year.
- Europe: Absolute occupancy was 36.0%. By comparison, occupancy was 21.6% during the comparable week last year.
- US: Absolute occupancy was 48.7%. By comparison, occupancy was 48.0% during the comparable week last year.

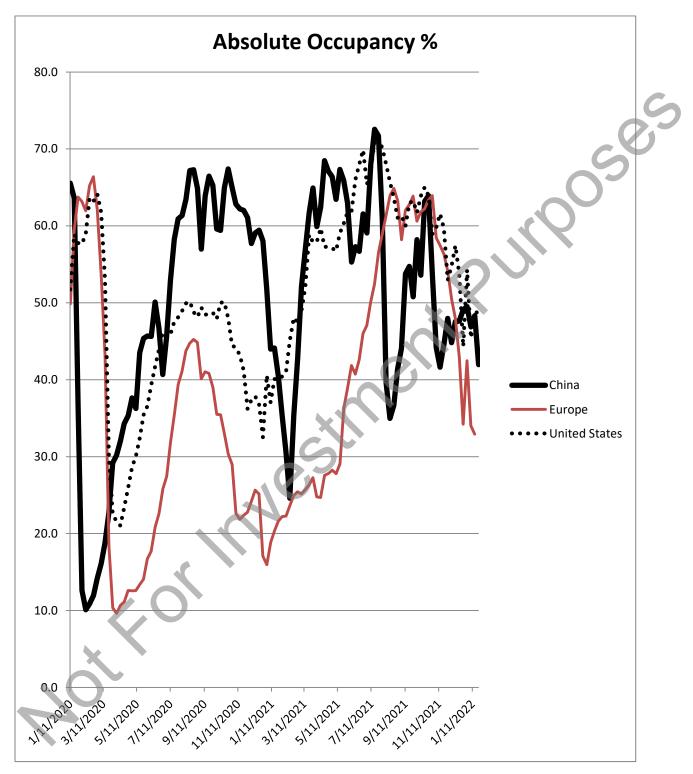














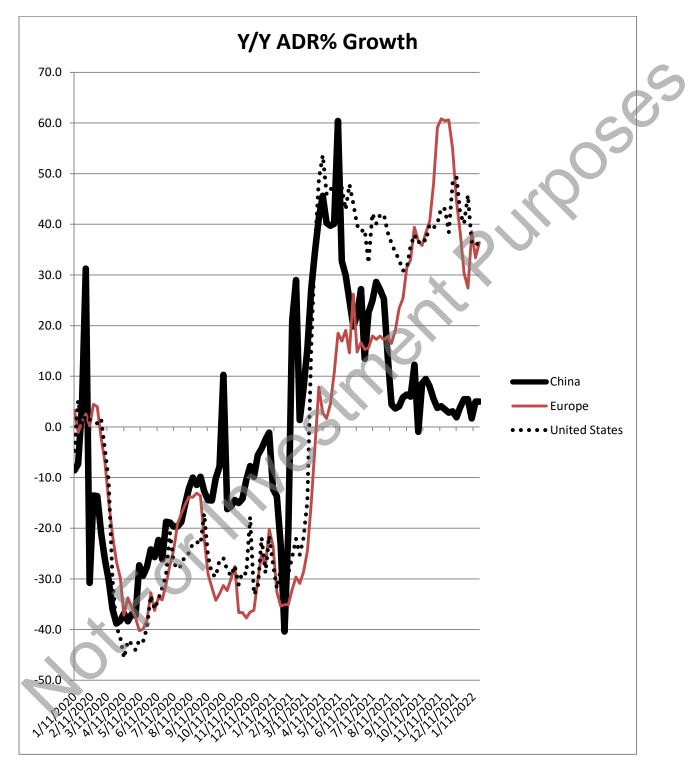


Exhibit 5: Y/Y ADR % change for China, Europe, US

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