



HCS Home Care/Hospice Salary & Benefits Studies Underway

June 2024--The **HCS Home Care** and **Hospice Salary & Benefits studies** are now underway! This is the 5th year the **Connecticut Association for Healthcare at Home (CAHCH)** has partnered with **Hospital & Healthcare Compensation Service (HCS)** on the studies. Both studies are also published in cooperation with the **National Association for Home Care & Hospice**.

The **Reports** are recognized as *the* authoritative source for comprehensive marketplace data for home health + hospice agencies. Last year’s **Home Care Report** contained data from 1,018 home health agencies and included data from 16 Connecticut agencies. The **Hospice Report** had data from 704 hospice agencies and included data from 10 Connecticut agencies.

Both studies include questions on staffing issues, nursing vacancy + turnover rates, and sign-on bonuses used by agencies to attract new employees. The results cover job data by salary, hourly, and per visit rates with job data breakouts by auspice, revenue size, region, state, and CBSA. Regional data for 19 fringe benefits, planned salary increases, productivity, caseload, and shift differential data are also covered.

Directions to Participate in the HCS Home Care or Hospice Salary & Benefits Study:

1. Download the questionnaire from the **HCS** website: www.hhcsinc.com
2. Select either the single site or multi-site questionnaire for the Home Care or Hospice study
3. Email surveys@hhcsinc.com to confirm your planned participation
4. Email your completed questionnaire to **HCS** by August 12th

If you have any survey questions, please call or email Rosanne Zabka, Director of Reports, **HCS**, rzabka@hhcsinc.com or (201) 405-0075, ext. 13.

There is no cost to participate. Participants save over 50% off the **Report** price; **CAHCH** members also receive an additional 5% off the *participant* pricing.

CAHCH member discounted prices

Participant Pricing	Home Care	Hospice
Prepaid Rate (due by 8/31/24)	\$190	\$165
Billed Rate	\$210	\$185
Non-participant Rate	\$400	\$350

As always, all individual data will be kept strictly confidential. Study results are reported as aggregated percentiles per job – No information will be released to any person or organization which will identify individual participants.

The Home Care results cover marketplace data for 59 jobs; the Hospice results cover 62 jobs. The 34th annual **Home Care Report** will be published in October; the 33rd annual **Hospice Report** will be published in November.

HCS, founded in 1971, is recognized as the leader in national healthcare salary and benefits research. **HCS** conducts national and custom marketplace studies, publishing more than ten specialized **Reports** each year.