

To our Valued Partners,

We've got some great news to share with you!

As you know, in 2024 Rawlings underwent a full-company computer system upgrade to set us up for future growth. It was a necessary evil, and there were a few 'hiccups' along the way while we transitioned to this new system.

We sincerely apologize for the inconvenience that this has caused you and your business over the last 6 months... but things are about to change just in time for the 2025 Spring Season.

Over the years Rawlings Canada has set the standard for exceptional service within the diamond sports industry, and we take great pride in that. The great news we're happy to share with you today is that we are back in motion. Here are just a few things we're confident you'll be happy with too:

- Re-Investment in staff at Head Office & Distribution Centre.
  - 4 Office Head Count added for added service levels.
  - o 6 Season Support Staff in our warehouse
  - o 3 Promotions Taylor McMillan, John Lapage, Carolyne Bjelan
- Major Investment in Inventory for reliable distribution in season.
  - New inventory for the 2025 season is starting to roll in and we are stocked, ready and able to deliver.
- Rawlings Canada B2B platform is back, operational, and trustworthy.
  - Our inventory feeds have been restored and are now accurate.
  - o <u>https://b2b.rawlings.com</u>
  - **New** Featured Item and NGF Transitional Catalogs coming soon.
- Upgraded Phone Systems for added service levels
  - o **1-800-741-7205** 
    - Ext 1 = Customer Service
    - Ext 2 = Returns
    - Ext 3 = Credit
    - Ext 0 = Reception
    - New Direct Dial Extension (see Directory below)

Thank you for your understanding during this time! We are looking forward to continuing to support your business, and the diamond sports industry this upcoming season and for many seasons to come.

Sincerely

**Rawlings Canada** 

| STAFF LIST   | Name                 | Direct Dial     |
|--|----------------------|-----------------|
| General Manager                                    | Randy Beatty         | (519) 750-0263  |
| Business Unit Director                             | Jason Shipley        | (519) 750-1011  |
| Canadian Retail Sales Manager                      | Eric Robinson        | (519) 750-1395  |
| Team Sales Manager                                 | Kim Sarrazin         | (514) 606-8172  |
| HR Manager   | Donna Camilleri      | (519) 750-1473  |
| Demand Planner                                     | Josh DeLyzer         | (519) 750-0879  |
| Key Acct. Brand Marketing & Supply Plan Specialist | John Lapage          | (519) 750-0985  |
| Content Brand Marketing Coordinator                | Stephanie Van De Ven | (519) 750-0265  |
| Inside Sales & Marketing Coordinator               | Owen MacNeil         | (519)750-1911   |
| Director Sales & Operations                        | Taylor McMillan      | (519) 750-0264  |
| Retail Sales Analyst                               | Katie Rowan          | (519) 750- 1572 |
| Customer Service Manager                           | Carolyne Bjelan      | (519) 752-9412  |
| CSR Custom   | Angela Gamble        | (519) 752-9809  |
| CSR Retail Assistant                               | Kayla Derks          | (519) 750-0320  |
| CSR Returns & Warranty                             | Lindsay Neil         | (519) 750-1263  |
| Accounts Payable/Reception                         | Patricia Sawyer      | (519) 750-0266  |
| Office Administrator/Reception                     | Jessica Jennings     | (519)-750-1367  |
| Warehouse & Traffic Manager                        | Mark Edmison         | (519) 750-0267  |
| Assistant Warehouse Manager                        | Jason Crooker        | (519) 750-1390  |